#### CLAIMS:

What is claimed is:

- 1 1. A method of selecting data sets for use with a
- 2 predictive algorithm, comprising:
- 3 generating a first distribution of a training data
- 4 set;
- 5 generating a second distribution of a testing data
- 6 set;
- 7 comparing the first distribution and the second
- 8 distribution to identify a discrepancy between the first
- 9 distribution and the second distribution; and
- 10 modifying selection of entries in one or more of the
- 11 training data set and the testing data set based on the
- 12 discrepancy between the first distribution and the second
- 13 distribution.
- 1 2. The method of claim 1, wherein the first
- 2 distribution and the second distribution are
- 3 distributions of drive time from a customer geographical
- 4 location to a commercial establishment geographical
- 5 location.
- 1 3. The method of claim 1, wherein the first
- 2 distribution and the second distribution are
- 3 distributions of distance between a customer geographical
- 4 location and a commercial establishment geographical
- 5 location.

- 1 4. The method of claim 1, wherein comparing the first
- 2 distribution and the second distribution includes
- 3 comparing one or more of a mean, mode, and standard
- 4 deviation of the first distribution to one or more of a
- 5 mean, mode, and standard deviation of the second
- 6 distribution.
- 1 5. The method of claim 1, wherein the first
- 2 distribution and the second distribution are
- 3 distributions of a weighted distance between a customer
- 4 geographical location and commercial establishment
- 5 geographical locations.
- 1 6. The method of claim 1, wherein the first
- 2 distribution and the second distribution are
- 3 distributions of a weighted drive time between a customer
- 4 geographical location and commercial establishment
- 5 geographical locations.
- 1 7. The method of claim 1, wherein modifying selection
- 2 of entries in one or more of the training data set and
- 3 the testing data set includes generating recommendations
- 4 for improving selection of entries in one or more of the
- 5 training data set and the testing data set.
- 1 8. The method of claim 1, wherein the training data set
- 2 and the testing data set are selected from a customer
- 3 information database.

- 1 9. The method of claim 1, further comprising comparing
- 2 at least one of the first distribution and the second
- 3 distribution to a distribution of a customer database.
- 1 10. The method of claim 1, wherein the first
- 2 distribution and second distribution are frequency
- 3 distributions of one of drive time and distance between a
- 4 customer geographical location and one or more commercial
- 5 establishment geographical locations.
- 1 11. The method of claim 9, wherein comparing at least
- 2 one of the first distribution and the second distribution
- 3 to a distribution of a customer database includes:
- 4 generating a composite data set from the training
- 5 data set and the testing data set; and
- 6 generating a composite distribution from the
- 7 composite data set.
- 1 12. The method of claim 1, wherein modifying selection
- 2 of entries in one or more of the training data set and
- 3 the testing data set includes changing one of a random
- 4 selection algorithm and a seed value for a random
- 5 selection algorithm.
- 1 13. The method of claim 1, further comprising training a
- 2 predictive algorithm using at least one of the training

- 1 data set and the testing data set if the discrepancy is
- 2 within a predetermined tolerance.
- 1 14. The method of claim 13, wherein the predictive
- 2 algorithm is a discovery based data mining algorithm.
- 1 15. An apparatus for selecting data sets for use with a
- 2 predictive algorithm, comprising:
- 3 a statistical engine; and
- 4 a comparison engine coupled to the statistical
- 5 engine, wherein the statistical engine generates a first
- 6 distribution of a training data set and a second
- 7 distribution of a testing data set, the comparison engine
- 8 compares the first distribution and the second
- 9 distribution to identify a discrepancy between the first
- 10 distribution and the second distribution and modifies
- 11 selection of entries in one or more of the training data
- 12 set and the testing data set based on the discrepancy
- 13 between the first distribution and the second
- 14 distribution.
- 1 16. The apparatus of claim 15, wherein the first
- 2 distribution and the second distribution are
- 3 distributions of drive time from a customer geographical
- 4 location to a commercial establishment geographical
- 5 location.
- 1 17. The apparatus of claim 15, wherein the first
- 2 distribution and the second distribution are

- 1 distributions of distance between a customer geographical
- 2 location and a commercial establishment geographical
- 3 location.
- 1 18. The apparatus of claim 15, wherein the comparison
- 2 engine compares the first distribution and the second
- 3 distribution by comparing one or more of a mean, mode,
- 4 and standard deviation of the first distribution to one
- 5 or more of a mean, mode, and standard deviation of the
- 6 second distribution.
- 1 19. The apparatus of claim 15, wherein the first
- 2 distribution and the second distribution are
- 3 distributions of a weighted distance between a customer
- 4 geographical location and commercial establishment
- 5 geographical locations.
- 1 20. The apparatus of claim 15, wherein the first
- 2 distribution and the second distribution are
- 3 distributions of a weighted drive time between a customer
- 4 geographical location and commercial establishment
- 5 geographical locations.
- 1 21. The apparatus of claim 15, wherein the comparison
- 2 engine modifies selection of entries in one or more of
- 3 the training data set and the testing data set by
- 4 generating recommendations for improving selection of
- 5 entries in one or more of the training data set and the
- 6 testing data set.

- 1 22. The apparatus of claim 15, further comprising a
- 2 training data set/testing data set selection device that
- 3 selects the training data set and the testing data set
- 4 from a customer information database.
- 1 23. The apparatus of claim 15, wherein the comparison
- 2 engine further compares at least one of the first
- 3 distribution and the second distribution to a
- 4 distribution of a customer database.
- 1 24. The apparatus of claim 15, wherein the first
- 2 distribution and second distribution are frequency
- 3 distributions of one of drive time and distance between a
- 4 customer geographical location and one or more commercial
- 5 establishment geographical locations.
- 1 25. The apparatus of claim 23, wherein the comparison
- 2 engine compares at least one of the first distribution
- 3 and the second distribution to a distribution of a
- 4 customer database by:
- 5 generating a composite data set from the training
- 6 data set and the testing data set; and
- 7 generating a composite distribution from the
- 8 composite data set.
- 1 26. The apparatus of claim 15, wherein the comparison
- 2 engine modifies selection of entries in one or more of
- 3 the training data set and the testing data set by

- 4 changing one of a random selection algorithm and a seed
- 5 value for a random selection algorithm.
- 1 27. The apparatus of claim 15, further comprising a
- 2 predictive algorithm device, wherein the predictive
- 3 algorithm device is trained using at least one of the
- 4 training data set and the testing data set if the
- 5 discrepancy is within a predetermined tolerance.
- 1 28. The apparatus of claim 27, wherein the predictive
- 2 algorithm is a discovery based data mining algorithm.
- 1 29. A computer program product in a computer readable
- 2 medium for selecting data sets for use with a predictive
- 3 algorithm, comprising:
- 4 first instructions for generating a first
- 5 distribution of a training data set;
- 6 second instructions for generating a second
- 7 distribution of a testing data set;
- 8 third instructions for comparing the first
- 9 distribution and the second distribution to identify a
- 10 discrepancy between the first distribution and the second
- 11 distribution; and
- 12 fourth instructions for modifying selection of
- 13 entries in one or more of the training data set and the
- 14 testing data set based on the discrepancy between the
- 15 first distribution and the second distribution.

- 1 30. The computer program product of claim 29, wherein
- 2 the first distribution and the second distribution are
- 3 distributions of drive time from a customer geographical
- 4 location to a commercial establishment geographical
- 5 location.
- 1 31. The computer program product of claim 29, wherein
- 2 the first distribution and the second distribution are
- 3 distributions of distance between a customer geographical
- 4 location and a commercial establishment geographical
- 5 location.
- 1 32. The computer program product of claim 29, wherein
- 2 the third instructions for comparing the first
- 3 distribution and the second distribution include
- 4 instructions for comparing one or more of a mean, mode,
- 5 and standard deviation of the first distribution to one
- 6 or more of a mean, mode, and standard deviation of the
- 7 second distribution.
- 1 33. The computer program product of claim 29, wherein
- 2 the first distribution and the second distribution are
- 3 distributions of a weighted distance between a customer
- 4 geographical location and commercial establishment
- 5 geographical locations.
- 1 34. The computer program product of claim 29, wherein
- 2 the first distribution and the second distribution are
- 3 distributions of a weighted drive time between a customer

- 4 geographical location and commercial establishment
- 5 geographical locations.
- 1 35. The computer program product of claim 29, wherein
- 2 the fourth instructions for modifying selection of
- 3 entries in one or more of the training data set and the
- 4 testing data set include instructions for generating
- 5 recommendations for improving selection of entries in one
- $6\,$  or more of the training data set and the testing data
- 7 set.
- 1 36. The computer program product of claim 29, further
- 2 comprising fifth instructions for comparing at least one
- 3 of the first distribution and the second distribution to
- 4 a distribution of a customer database.
- 1 37. The computer program product of claim 29, wherein
- 2 the first distribution and second distribution are
- 3 frequency distributions of one of drive time and distance
- 4 between a customer geographical location and one or more
- 5 commercial establishment geographical locations.
- 1 38. The method of claim 36, wherein the fifth
- 2 instructions include:
- 3 instructions for generating a composite data set
- 4 from the training data set and the testing data set; and
- 5 instructions for generating a composite distribution
- 6 from the composite data set.

- 1 39. The computer program product of claim 29, wherein
- 2 the fourth instructions for modifying selection of
- 3 entries in one or more of the training data set and the
- 4 testing data set include instructions for changing one of
- 5 a random selection algorithm and a seed value for a
- 6 random selection algorithm.
- 1 40. The computer program product of claim 29, further
- 2 comprising fifth instructions for training a predictive
- 3 algorithm using at least one of the training data set and
- 4 the testing data set if the discrepancy is within a
- 5 predetermined tolerance.